UTILITYWORKS

A financial services firm, helping UK business succeed at every level, with a complete portfolio of products & Services.

BUSINESSDEVELOPMENT

Location: Flexible (UK-based, allocated by county/region) Job Type: Freelance | Commission-Based

Are you a self-motivated business professional with a passion for helping UK businesses grow? We're assembling a team of **Freelance Business Development Managers (BDMs)** to offer businesses **affordable funding solutions and cost-saving services.**

What We Offer:

- Exclusive Territory You'll be allocated a county or region
- Comprehensive Training & Materials Everything you need to succeed
- Recurring Commission Model Build long-term income streams
- Grp Equity Scheme
- Complete Flexibility Work on your terms, with unlimited earning potential

Our Services Include:

- Commercial Mortgages & Development Finance
- Buy-to-Let & Bridging Finance
- VAT & Business Loans
- Invoice Discounting
- Asset Finance
- Card Payment Solutions & Merchant Cash Advance
- Business Insurance & Utilities
- Web Services

Who We're Looking For:

- Driven, entrepreneurial individuals with strong business acumen
- Experience in sales, business finance, or related fields (preferred but not essential)
- Confident networkers who can build and maintain client relationships

If you're looking for an opportunity that offers independence, **uncapped earnings**, and the chance to make a real impact on UK businesses, we'd love to hear from you!

02071172502 | www.theutilityworks.com | info@theutilityworks.com

COMMISIONRATES-2025

PRODUCT	DESCRIPTION	COMMISSION SPLIT
Commercial Mortgages for Semi- Commercial and Commercial Properties.	Minimum Loan: £150,000 Maximum Loan: £50.0m LTV:80% Broker Fees: 2%	Introducing BDM will receive 40% of the received commission. Example: £250k Gross Mortgage: Total Commission: £5,000 BDM Commission: £2,000
Development Finance for Retail, Semi-Commercial and Commercial Properties.	Minimum Loan: £150,000 Maximum Loan: £50.0m Term: 1–18 Months LTV:75% Broker Fees: 2%	Introducing BDM will receive 40% of the received commission. Example: £500k Gross Facility Total Commission: £10,000 BDM Commission: £4,000
Bridging Finance for Retail, Semi- Commercial and Commercial Properties.	Minimum Loan: £100,000 Maximum Loan: £10.0m Term: 1–18 Months LTV:75% Broker Fees: 2%	Introducing BDM will receive 40% of the received commission. Example: £250k Gross Bridge Total Commission: £5,000 BDM Commission: £2,000
B2L Mortgages Retail, Semi- Commercial and Commercial Properties.	Minimum Loan: £100,000 Maximum Loan: £2.0m LTV:75% Broker Fees: 2%	Introducing BDM will receive 40% of the received commission. Example: £450k Gross Mortgage Total Commission: £9,000 BDM Commission: £3,600
VAT Bridging (Used when property acquisitions have VAT attached)	Minimum Loan: £20,000 Maximum Loan: £10.0m Broker Fees: 1%	Introducing BDM will receive 50% of the received commission. Example: £40k Gross Bridge Total Commission: £8,000 BDM Commission: £4,000
Business Funding	Minimum Loan: £20,000 Maximum Loan: £10.0m Broker Fees: 2%	Introducing BDM will receive 50% of the received commission. Example: £40k Gross Bridge Total Commission: £8,000 BDM Commission: £4,000
Invoice Discounting	Speed up invoice payments, improve your cashflow and grow your business with our invoice discount facility. Maximum Facility £10.0m	Introducing BDM will receive £150.00 per facility signed.
Asset Finance	Minimum Loan: £20,000 Maximum Loan: £10.0m Broker Fees: 1%	Introducing BDM will receive 50% of the received commission. Example: £40k Gross Loan Total Commission: £4,000 BDM Commission: £2,000

COMMISIONRATES-2025

PRODUCT	DESCRIPTION	COMMISSION SPLIT
Card Payment Solutions	Minimum Monthly TO: £5,000 Monthly Service Fee: £20.0pcm DC Rate From: 0.29% CC Rate From: 0.35% Next Day Settlement 5* Customer Rating	Introducing BDM will receive £200.00 MID onboarded. Commission will be split in to £100 on completion and £100 after 6-months of trading.
Merchant Cash Advance	Minimum Loan: £20,000 Maximum Loan: £1.0m Term: 9-12 mths Broker Fees: 2%	Introducing BDM will receive 50% of the received commission. Example: £250k Gross Loan Total Commission: £5,000 BDM Commission: £2,500
Business Energy	We provide Electric and Gas for Business, including renewable only contracts. Term: 12 - 60 mths	Introducing BDM will receive 45% of the received commission. Energy Commissions vary by supplier, We will share commission statements with every BDM.
Business Insurance	We provide all kinds of business insurance, across all sectors. We saved on average 25% for our clients in 2024.	Introducing BDM will receive £100.00 per policy signed.
Accounting Services	From basic book keeping, to full financial planning, VAT, Payroll and year end filing etc	Introducing BDM will receive £100.00 per client onboarded.
Web Services	We offer fixed price brochure style websites for £299, we also offer full hosting packages, pro-email service, bespoke websites and eCommerce platforms.	Introducing BDM will receive £100.00 per site built and launched.

- * Commission rates are subject to change with 30-days written notice.
- ** Regional exclusivity is subject to 30-days rolling contract, and can be withdrawn with 30-days written notice.
- *** Commissions are settled on the last working day of every month. Deals completing after this will be paid on the last day of the following month.
- **** All travel, sustenance and entertainment are at the Agents/BDMs own expense.

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